

Deal Scorecard

Score every book before you buy. Circle 1 (weak) -> 10 (strong) on each driver, run the money math, then let the verdict be a decision, not a feeling.

Score the 6 Value Drivers

Edge lives where one driver is underpriced by the market - not where you simply like the book.

Book

title / issue # / key / print / grade

1. The Key

1st app / origin / death / first issue?

2. Character & Title

demand · fandom · media relevance

3. Age & Scarcity

era · print run · variant · first print

4. Grade & Pages

grade + page quality (white → brittle)

5. Census

low census at this grade = higher score

6. Demand & Timing

heating up, steady, or cooling?

THE MONEY MATH

Best sold comp (at grade)

All-in cost

price + fees + ship + press/grade

Target buy price

Est. margin

GUT CHECKS

- Anchored to **sold** comps at grade
- Confirmed first print, no restoration
- Cert verified / label color checked
- I can actually re-sell this (liquidity)
- Within my bankroll rules

THE VERDICT

BUY

NEGOTIATE

PASS

Rule of thumb: if two or more drivers score low and the margin is thin, that's a PASS.